



SCHOOL of EXCELLENCE
in EDUCATION

Board of Directors Regular Meeting
January 22, 2013 at 6:30pm
1826 Basse Road, San Antonio, Texas 78213
(Location 2nd Floor)

MINUTES

1. OPENING PRAYER

A. Mrs. Washington opened in prayer.

2. MEETING CALLED TO ORDER

A. Pledge of Allegiance & “Our Creed”

i. Board led group with the Pledge of Allegiance and the SEE Creed.

B. Roll Call, Establishment of Quorum

i. Board President called to order the Board of Directors meeting at 6:47pm. Board members present were Mr. Martinez, Mr. Phillips, Mrs. Washington, and Board President (Mr. Britton). Dr. Yasan Gooding absent. Joining the Board was Superintendent, Dr. Kenneth Matthews.

The following were also in attendance:

- | | |
|-------------------|--------------------|
| 1. Cristen Darden | 7. Teresa Johnson |
| 2. Karl E. Knox | 8. Lyle Jackson |
| 3. Dana Duncan | 9. Angel E. Perez |
| 4. Jesse Castillo | 10. Lois Butler |
| 5. Emily Gaston | 11. Deborah Maurer |
| 6. Robert Lara | 12. Debbie Benton |

3. FINANCIAL REPORT

A. Monthly Financial Report

i. Mr. Knox presented on the Revenue and Expenditures for December 31, 2012

1. Total General Fund Revenue \$996,000
2. District Revenue Totals \$1,206,000
3. Totals – General Fund Expenditures \$1,032,000
4. District Total Expenditures \$1,216,000
5. Increase to Fund Balance Before Depreciation (\$9,705)
6. Increase to Fund Balance After Depreciation (\$46,000)

ii. Expected December to flip positive, but that has not been the case. In February Mr. Knox will be proposing a budget adjustment to overall Year-to-Date based on the decline in student enrollment.

B. Cash Flow Report

i. Mr. Knox presented the Cash Flow Projection for December 2013

1. Total Deposits \$1,308,000
2. Total Expenditures \$1,123,000
 - a. Net increase of \$185,000



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3. Beginning Cash \$783,000
4. Ending Cash Balance \$967,000
5. Total 'Other Accounts' Balances \$760,000
6. Total Cash & Investments Available \$1,808,000

4. GOVERNANCE

A. Discussion of the 2011-2012 Annual Financial and Compliance Audit Report

- i. Mr. Gonzalez went over the Financial and Compliance Audit Report, which meets the guidelines of TEA. He made that it is a non-qualified opinion (best you opinion you can get from a firm) and that all audit adjustments were accepted by management and included in the report.
 1. Based on their analysis and report there are material weaknesses, there are no deficiencies in internal control over compliance, and no noncompliance with financial statement. Significant as in the past they have had problems, and currently SEE has no areas of concerns.
- ii. The staff will present later on Conduct of Audit and they are working on getting responses to 8 from the current year, and 10 from the prior year the staff are still working on.
 1. They are minor total 18 responses that they will address when they return next year. They should give how they are addressing them and a timeline.
- iii. There are no major deficiencies in the audit, and Mr. Gonzalez noted the district is moving in the right direction.
- iv. Dr. Matthews noted that he and Mr. Knox met today and will be making sure they have their checks-and-balances done to address those areas.

B. Discussion and deliberation regarding Staffing Assessment by Texas Association of School Business Officials (TASBO)

- i. Mrs. Estrada explained that back in December that met with the Finance Committee where they performed a Staffing Study and talked about a lot of data. They made recommendation on staffing and deficiencies Mr. Canby and she plan to give an overview of student enrollment and some of the staff data, and return in February.
- ii. Mrs. Estrada explained that the overview would be of the following:
 1. Student enrollment data
 2. Staff full-time Equivalent (FTEs)
 3. Student to Staff Ratios
 4. Special Program Student Enrollment and Staff FTEs
 5. Special Education Program Staff FTEs
 6. Per Pupil Expenditures
- iii. They also wanted to look at "Peer Group Data" looking at other Charter School Districts in Region 20 and their state averages
 1. George Gervin Academy (1,357 enrollment 2011-12)
 2. Jubilee Academic Center (1,837 enrollment 2011-12)
 3. Shekinah Radiance Academy (was at 1,132 prior year) for the 2011-12 enrollment was at 915
- iv. They looked at the internal factors:
 1. A decrease in student enrollment over the past six years



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2. Higher than average percentage of Auxiliary Staff compared to peer group and regional/state averages
3. Lower Student to Staff Ratio than peer group and regional/state averages
 - a. We look at the total number of students and the total staff members in the entity
4. Higher per pupil expenditures compared to peer group and regional/state averages
- v. Some external factors
 1. State funding litigation pending (lawsuits) against the state, so we have to wait to see how it plays out and the impact on state funds
 2. Possible Sequestration (reduction of all discretionary federal programs by 8/2%, which would affect the School of Excellence)
- vi. PEIMS data shows the enrollment is based on the last Friday in October, and for the 2012-13 SEE is at 1,527.
 1. The student enrollment from 2007-08 to 2012-13 has declined from 2,600 to 1,527.
 2. Every student enrolled that attends school turns in money.
 3. Based on the decline in student enrollment the AEIS this year is negative \$1,279,704
 - a. We are paid by the state on an Average Daily Attendance
 - b. The decline in funding presents a challenge to the entity to decrease staff at times to make sure all are flowing in the right directions
- vii. Where is the student decline occurring?
 1. Pre-Kindergarten went from 265, 171, to -94
 - a. Mrs. Estrada explained that they asked Ms. Benton where they were as of last Friday, which she showed a decrease from October 2012
 2. Mrs. Estrada went over the campus enrollments and the decline from 2,658 in 2007-08 to 1,527 (negative 1,131 in the past 6 years)
- viii. Mrs. Estrada noted that the staffing changed in 2007-08 at 381, now in 2012-13 at 237 (negative 143 in staff)
- ix. Change in Staff FTEs Compared to Change in Student enrollment
 1. The percentages should be going in the same direction to count for the decreases in students
 2. Example: 2011 had a decrease of 461, but an increase in staff
- x. Comparing the Staff FTEs to Peer Groups
 1. Example: George Gervin has no *Auxiliary Staff*, which means they might contract out. Shekinah has 20 staff, and SEE shows 95
 2. Compared to Region 20 school districts *Teachers* at SEE were 46% and Region 20 was at 48%.
 3. Again, the *Auxiliary Staff* at SEE was higher at 33% compared to Region 20 at 29% (i.e. Jubilee 33% and Shekinah at 15%0)
- xi. Pupil to Teacher Ratio (PTR)
 1. Looking at 2007-07 the total PTR was at a high of 19%, down to 12%, and back up to 16%.
 2. As of today, SEE is above the state average and ideally you want to be around the state average
- xii. PTR by Campus



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1. Hawkins you have the numbers coming up where you have high enrollment and low PTR (2010-11 57 Students to 8.9% Teachers; 2012-13 78 Students to 7.1% Teachers)
2. Kelley Elementary has picked up a lot of students wherein they have 424 Students to 21.6% Teachers
- xiii. PTR Compared to Peer Group
 1. SEE has 2010-11 at 12% PTR and the same in 2011-12
 2. George Gervin 2010-11 12.8% vs. 2011-12 26.1%
 3. Jubilee went from 12% to 13%
 4. Shekinah Academy went from 31% down to 15%
- xiv. When looking at Student to Teacher Ratio SEE has more staff than students
 1. PTR Compared to Region 20/State
 - a. Peer District Average PTR is at 15.9%
 2. Pupil to Staff Ratio
 - a. Compared to peers we are at 5.4% to 5.6%
 - b. GG 17.7%, Jubilee 6.8%, Shekinah 10.5%
- xv. Student Population programs
 1. As they looked at the students, they want to look at what type of student they are and what programs they are in.
 2. You have to match the teachers to the students' needs
 - a. Example: 7.5% are Special Needs, then we want to see staffing in those areas
 3. Mrs. Estrada explained that you want to make sure we keep integrity of these programs for the students and match the staffing to the students' specific needs
- xvi. Per Pupil Expenditures Compared to Peer Group
 1. General Fund - SEE was \$9,034, George \$4, 156, Jubilee \$8,100, and Shekinah \$7,000
 2. Compared to the Region 20/State none of them above \$9,000
 3. SEE is well about the State average compared to some of its Peer Groups
- xvii. Dr. Matthews stated that you would think that the more money you spend on kids, the better the outcome. So if SEE is spending \$12,031 compared to Alamo Heights \$9,177, then the results should be better. SEE is spending more money on more kids, so it doesn't pose that the more money, better outcome.
 1. Mrs. Estrada added that when you are looking to spend money per student higher than the norm, then it's the accountability side. Also are we operating efficiently using that much money? If we have too much staffing, which is 80-85% of your budget, then that contributes to the higher cost. You look at some level playing field. Spending more money is not always indicative because spending more money does not always mean a better outcome.
 2. Mrs. Estrada noted it has to be results driven.
- xviii. Challenges
 1. Reducing the current year and future budgets to reflect the lost revenue due to the decrease in student enrollment
 - a. Every day you lose students, you lose money
 2. Increasing the student to staff ratio
 - a. Find more students or you will have to decrease staff
 3. Staffing all special program areas with high qualified staff to meet the fluctuating number of students in special program areas



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- a. Being very true to the data. You have to look at student needs and driving staffing to meet those needs.
4. Reducing high per pupil expenditures while maintaining the high student achievement performance levels
 - a. Look at the staffing and making sure it's efficient and meeting staffing needs
5. Minimizing excess staffing levels, as appropriate, as reflected by per data
 - a. You might want to question why you're higher in certain areas
 - b. Adopting the staffing models that the board approved this past summer to incorporate any changes
6. Revising Staffing Model, as appropriate to incorporate any changes in staffing levels
 - a. Will be looking at the formula to cover staffing
- xix. Opportunities
 1. Achieving efficiencies in staffing to promote budgetary savings
 - a. You know you're going to have less money, so how will you match those?
 2. Matching student special program needs with staffing in the special program areas
 - a. Bilingual/ESL, Special Education, Compensatory Education, etc.
- xx. Mrs. Estrada noted that Mr. Canby addressed the financial side of things as to where the district is, so they have an idea of how critical things are going into next year.
- xxi. Dr. Matthews noted he would be presenting to the board a reduction in staff, and the areas Mrs. Estrada has highlighted like the *Auxiliary Staff*. What it will mean is consolidating job responsibilities, which he has prepped the team about (they are not happy). Dr. Matthews wanted to place it on their minds that if he is asking people in the organization to take on more responsibility to get some type of stipend.
- xxii. Board President understood and wanted to get clarity when the report says efficiency, if we are spending \$12,000 on a student, then somewhere we have too much going out. Meaning that we have too many people for the students.
 1. To him efficiency to him it means not doing something correctly. It's not that they are being effective in teaching, but the cost in staff and paying compensation/medical/etc. when it speaks on cost.
 2. Mr. Phillips added that when we begin to look at any changes in staff, then we need a closer look at matching personnel before looking at reduction.
 3. Mr. Martinez noted there are different factors when comparing them to other districts. Gervin didn't use the same expenses as SEE has to do.
- xxiii. Dr. Matthews noted there would be some cuts, which the Board agreed they did not need to discuss right at this moment. Mrs. Washington noted a special meeting can be called; however, Board President explained that he understood Dr. Matthews has some thoughts, but they should not be discussed at this time.

C. TASBO – Part II Overview Student Enrollment, Average Daily Attendance (ADA) and Financial Trends

- i. Mr. Canby explained he is connecting the dots to enrollment trends over the years, ADA over the years, and financial resources to fund the budget.
- ii. The Board reviewed the expenditure profile all funds
- iii. ADA Historical Trend and Projection for SY 2012-13 is a decline ending with an ADA of 1,344



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- iv. ADA Trend Instructional Year-to-Date projection
 1. 1st 6wks = 1,401
 2. 2nd 6wks 1,380
 3. 3rd 6wks 1,345
 4. Mr. Canby noted these are all an estimated amounts
- v. ADA Projection for SY 2012-13 to 2016-17
 1. Mr. Canby explained that TEA is continuously revising the State Aid to the Charter Schools
 2. Based on the six week report SEE started to \$12,407
 - a. TEA revises downward based on the 6 weeks report on funding allotment. Reduced to \$11,964, 388. The second six weeks went down to \$11,891,710.
 - i. TASBO's estimated projection is that SEE will end for the 2012-13 SY with \$11,640,000. This is all based on the ADA, Special Ed, FTEs, Career Technology FTEs, and student counts are all moving targets
 - ii. Another is the state funding average for all school district in the states. Charter Schools are not funded across the state. Based on other funding across the state, SEEs funding could go down.
 3. TASBO made a projection for the next four years, which can change if enrollment goes up in the next couple of years (Est. ADA 2016-17 is 1,088, leaves the Est. State Aid totaling \$9,965,000). However, Mr. Canby explained these numbers are based on the current estimate is based on the past patterns.
 - a. Mr. Canby noted that SEE should not be expecting an increase in student funds based on the House and Senate meeting this following January 8th.
- vi. Functional Expenditures Trend All Funds
 1. There is a decline in spending since the 2007-08 to 2011-12
 2. Examples of reduction in 2008-09 \$1 million compared to prior year, and current year an adopted budget will be at \$3.9 million for this current school year. Doubled what they have reduced spending by in prior years.
 3. Mr. Canby plans to continue working with Mr. Knox and SEE to prove up that they are about changing strategies changing staffing, changing spending pattern, and changing contracting practices to achieve a \$3.9 million expenditure reduction.
- vii. Total Expenditures Trend all funds and total staff
 1. In 2009-10 there was a reduction in staff of -97, and the current year based on the fall snap-shot (and FTE reduction staffing) is -61.
 2. Mr. Canby questioned if the -61 will achieve SEE's goal to meet the \$3.9 million expenditure reduction, which they are working with Mr. Knox to prove up that number in order to have sufficient time to smooth out a strategy to voiding disruption to educational operations.
- viii. Analysis of Fund Balance Trend and Projected Amount FY 2012-13
 1. Unrestricted Fund Balance means this is the fund balance that is appropriated for any legal purpose, which it is Dr. Matthews' and the Board's goal to have 2-3 months of spending. Why is this important?
 - a. SEE is not going to receive any State Aid in the month of August, which was one of the strategies implemented by the State Legislature to balance the budget. They deferred funding for all public schools. SEE has to come



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- up with the cash to fund operations in August, and in the month of September the state will send a back payment and a regular payment for the school year.
2. Mr. Knox is studying the Cash Flow to understand we will have to get a loan to bridge SEEs spending requirements.
 - a. Dr. Matthews explained that the district is not going to be able to wait very long because the deficit will become greater if they wait on the cuts. We can save earlier if we make the cuts, and we do not have to make up that money.
 3. Reduction in State Aid by \$11.6 million, this means that the Unrestricted Fund Balance will decrease by about \$360,000; contrast to what was adopted in the original budget. Mr. Canby noted that this was no fault of the Board or Administration that they projected an increase in Fund Balance.
 4. Mr. Canby noted that in his experience what they have observed is that charter schools have difficulty projecting their enrollment for the upcoming year. As a consequence, on average, charter schools are being overpaid by 30%. That's a 30% overpayment, compared to an average overpayment to public schools of 2-5%. This is why TEA wants a six weeks report of your Cash Flow. This will eliminate any overpayment.
- ix. Estimated Federal Aid by Fiscal Year
1. Mr. Canby explained based on the indecision and conflict in the United States Congress no one should inspect an increase in funding.
 - a. Estimated Federal Revenue 2013 = \$1,13 million; 2017 \$840,000
 2. This is important because we have a lot of staff that is partially funded with federal grants.
 3. General rule we have no surplus for State or Federal Grants. One of the best practices is if you have the choice to spend General Fund or Restricted Fund money; then always spend your restricted if it serves the purpose that is in front of you in terms of supplying materials and equipment, and maximizing your revenues.
 - a. This gives relief to the Decrease to Fund Balance
- x. What's Next
1. Reformat monthly Board finance reports
 - a. The Budget to Actual Schedule presented by the auditors does not agree with format with the month-to-month report the Board receives from Mr. Knox
 - b. They need to be on the same page as to how to evaluate what the district has spent based on the function codes
 - c. Mr. Canby has
 2. Closely monitor attendance
 - a. Boosting by 1% would make a difference, and increase state revenue
 3. Verify and monitor savings for FY 2013 to achieve a \$4 million decrease in expenditures compared to FY 2012
 - a. SEE needs to show strategies that are in place in terms of reductions, which Mr. Knox is working on and will share with the board soon
 4. Continue month-to-month analysis of payroll costs for FY 2013 to verify payroll expenditure reductions to reflect changes due to staff turnover
 - a. Keep a watch on the spending to make sure they meet the goal of \$3.9



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5. Prepare for staffing reductions through attrition, as needed
6. Verify funds availability with finance office for all future hires
 - a. Verify that there will be funds for every new hire, and make sure the district knows how they are covering funds.

D. District Enrollment/Attendance Report

- i. Ms. Benton presented the attendance for December 6, 2012 through January 16, 2013. Overall ADA dropped down to 93.6%
- ii. Coming back from the holidays we lost a total of 48 students, which we have recovered. We were at 1509 and now at 1512, so we have enrolled students.
- iii. Year-to-Date ADA is 1376 and the attendance is around 96%.
- iv. All campuses have dropped with the lowest at 91% at Hawkins, and the highest is 95% at Walker.
 1. Ms. Benton went over the number of withdrawals from each campus and reasons were noted by Registrars.
- v. Ms. Benton went over the Board President's request regarding the enrollment without the Gateway students in the past five years.
 1. 2007-208 had the highest number of students (2565), but the district has been on a decline since then (now at 1512)
 2. Board President asked about when did the district change administration, which Ms. Benton noted that in 2008-09 the district started dropping in enrollment.
 3. Board President noted that he was trying to look at outliers, which the shift in cultural was a big thing. With the change in culture you can see the significant drop in number.
 - a. Board President noted that if we look at the overall picture of where we are going in the future.
- vi. Question in the audience by Mr. Lyle Jackson if they can look at the zip codes to see where most of the kids are coming from, which Ms. Benton noted they can look at the demographic areas.
 1. Ms. Benton explained that she has been told that most students are coming from the SAISD and Northeast.
- vii. Mrs. Washington stated that we did have a drop in students, but we saw a lot of improvement in the school went up.

E. Discussion of the Change to Automobile Mileage and Lodging Reimbursement Rates

- i. Mr. Knox noted that the Administration is requesting that the Board approve the change in the mileage effective January 1, 2013, through August 31, 2013, the TEA is recommending for personal automobile use the rate of 56.5 cents per mile or local policy. Currently we are at 50 cents per mile.
- ii. Mr. Martinez noted that we are about to lose 25%, and it does not make since and Mrs. Washington agreed.
- iii. Dr. Matthews noted that it can be less than 50 cents, but people would be less likely to want to go somewhere. Instead use the school vehicle and put the wear and tear on those, which in the end you would have to spend the funds on either personal or school. He noted that the SUVs are at 120-130,000 miles and they are not going too much longer.
- iv. Mr. Knox noted that with using the district vehicles he noted that with using your vehicle; then you keep the school vehicles open for use.



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- v. Dr. Matthews explained that sometime ago that it was encouraged that staff should come in and use district vehicle. However, some parts of town it's better to use your own vehicle because according to where you live it's easier to get to a certain location.
- vi. Board President wanted clarity that the recommended amount is the 56.5 cents, which Mr. Knox confirmed it is the maximum rate which tracks with the IRS rates.
- vii. Dr. Matthews also noted that the allotment for eating is also mentioned in the TEA letter, which he explained that many staff members are opting to go to Region 20 to save money. Therefore, the 56.5 cents has not really created a problem.
- viii. Board President asked what the overall recommendation, which Mr. Knox asked to adopt the 56.5 cents and the meals and lodge recommendation.
 1. Board President asked to table this particular section and before we do any minor increases, we need to look at all monies before we make any decisions.
 2. If the only training that can be taken is at TASBO or Region 20, then we will do what we have to do. If anyone has to go out of state, then the Superintendent will look at that and make the proper decision.
- ix. Mr. Martinez made a motion to move to postpone to a later date. Mr. Phillips seconded the motion. Board President called for a vote and all Ayes from members, motion approved.

5. CLOSED SESSION

6. RECONVENED

7. CONSIDERATION OF ACTION ITEMS

- A. Consideration and take possible action to approve the purchase of a new bus with Rush Bus Center.
 - i. Mrs. Washington asked someone to speak on it, which Dr. Matthews stated it was approved the bus 2-3 buses ago.
 - ii. Ms. Butler noted that it was approved, but the expenditure was not approved.
 - iii. Dr. Matthews noted that since the last approval and the budget for \$265, 000, since then a deal came in where the district could purchase two buses for \$105,000. He did speak with Dr. Clifford and they thought to hold off until further information was researched. He would like to come back at a later time to get more.
 - iv. Mr. Martinez questioned the mileage and Mrs. Washington asked about the engine, which Dr. Matthews noted that it was Mr. Richards was looking into it.
 - v. Mrs. McDougald explained that the board did not vote on the Rush item and the Ayes/Nays were not recorded. She noted that after speaking with Mr. Martinez he wanted Mr. Richards to look at this current deal, or replacing all the buses versus renting buses which Ms. Butler had looked into it a couple of years ago. The Finance Committee was to be scheduled with Ms. Butler and Mr. Richards to discuss going ahead to purchase the one bus, looking at leasing the buses, or replacing the buses.
 - vi. Mr. Martinez noted he received a letter to lease buses, which sounds like a good deal and Mr. Phillips stated he had received that same letter.
 - vii. Mr. Knox asked Ms. Butler to speak, which she stated it was expensive at the time. However, these same companies have too many buses on their hand and trying to get rid of them.
 - viii. Dr. Matthews asked that the board table this item with the new information.



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- ix. Mr. Martinez noted that we are looking at purchasing new buses, have a leasing company, or purchase two (noted by Mrs. Washington).
- x. Dr. Matthews explained that the company Durham would take on some of our employees, and the rest would lose. There are two reports based on the average miles traveled and how many students your drive. You get funds on both items, which Mr. Richards does that particular report.
 - 1. Mrs. Washington noted that in the past we have leased buses before and they have gone in the hole (lost money), which she said Ms. Butler was aware of that. However, Dr. Matthews noted that as a district they have not gone in the whole for us transporting the students (never had to go in the general funds).
- xi. Mrs. Washington asked to table it and let them research. Mrs. Washington made a motion to table the purchase of buses; one buy a new, two buses for the price of one, or leasing a bus. And make a report back to the board as soon as possible even if we have to have a special committee meeting. Mr. Phillips seconded the motion. Board President stated that the issue would be tabled until further time.
 - 1. Mr. Martinez wanted a discussion and explained that we only have the funds to purchase a bus. However, he asked what the condition of the buses, which Dr. Matthews noted they were P-O-O-R, which he stated it could be a possibility to lease buses for a certain amount of funds. If we can lease them, then we don't have to worry about them (not us). If they want to hire employees, then that's their problem not ours.
 - 2. Mr. Phillips recommended that there be a cost comparison moving forward.
- xii. Board President called for a vote on the motion and included the cost comparison. All voted Ayes, no opposes. Motion approved.

B. Consideration and take possible action to approve the Change to Automobile Mileage and Lodging Reimbursement Rates.

- i. Item tabled

C. Consideration and take possible action to approve the 2011-2012 Annual Financial and Compliance Audit Report.

- i. Mrs. Washington made a motion to approve the 2011-2012 Annual Financial and Compliance Audit Report with the resolutions. Mr. Martinez seconded the motion. Board President called for a vote, all Ayes. Motion approved.

8. CONSIDERATION/APPROVAL OF CONSENT ITEMS

A. Consideration and take possible action to approve the minutes for December 11, 2012 Regular District Board Meeting

- i. Motion approved by all Board members.

B. Consideration and take possible action to approve the Module 200: Charter School Governance & Organization 2012 Charter Board Policy

- i. Mrs. Washington made a motion to approve the Module 200: Charter School Governance & Organization 2012 Charter Board Policy. Mr. Phillips seconded the motion. Board President called for a vote, all Ayes. Motion approved.



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- C.** Consideration and take possible action to approve the Module 500: Open Government 2012 Charter Board Policy
- i. Mrs. Washington made a motion to approve the Module 500: Open Government 2012 Charter Board Policy. Mr. Phillips seconded the motion. Board President Board President called for a vote, all Ayes. Motion approved.
- D.** Consideration and take possible action to approve the Module 600: Human Resources 2012 Charter Board Policy
- i. Mrs. Washington made a motion to table the Module 600: Human Resources 2012 Charter Board Policy for information to be corrected. Mr. Phillips seconded the motion. Board President Board President called for a vote, all Ayes. Motion approved.

9. ACKNOWLEDGE OF VISITORS TO BE HEARD

- A.** Mr. Lyle Jackson signed up as visitor to be heard. Mr. Jackson explained two weeks ago he received an amendment from Attorney Grimes about the Walker contract. The contract stated there would be an extension with no ending date. It was signed by Pastor Walker and Dr. Matthews, and he is here today to close out his responsibility of the contract. He would like to have a Commercial Representation Agreement between himself and the School of Excellence that mirrors the extension of the contract that says he will be representing the district if and when with no close date.
- B.** Mrs. Washington asked Dr. Matthews was in agreement, which Dr. Matthews noted this is public speaking so he cannot approve any thing only listen to Lyle.
- C.** Mr. Lyle requested to make it a part of the agenda at a future date and they talk about that and the percentage he will be paid. At this point since things have gone in this mode he needed to close out his business at this point.
- D.** Mr. Lyle also presented an observation and explained that being a realtor in the San Antonio area full-time he recently attended a Housing Forecast at the beginning of this year. They had a housing forecast this year that went over the number of homes being built, pre-owned homes, letting builder knows lots purchased and permits. We are having major growth come 2013, and now we have some appreciation with short sales and foreclosures going down. The cost of building will be going up as San Antonio is copying California, and you will no longer be able to get a house for \$100K. San Antonio is growing and it is not going down.
- i. One of the things he noted in working with churches, where the congregation is going down and they cannot fix the church. On the other end churches are going so strong they need to get a second location. There is a reason for both, and in a year plus coming to the SEE board meetings the question is why is the school numbers getting smaller when San Antonio is growing.
 - ii. If we flow the growth plan of those that are growing and mirror it, then it will help. Also, look at where your children where at in 2008 like zip codes, to find out where you should go.
 - iii. Board President noted he will have Dr. Matthews respond to Mr. Jackson on his presentation.

10. CLOSING PRAYER AND ADJOURNMENT

- A.** Mrs. Washington moved to adjourn the meeting and Mr. Phillips seconded the motion. Board President adjourned at 9:11pm.



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Respectfully Submitted,

Darcelle McDougald
Executive Administrative Assistant
Wednesday, February 13, 2013

Recommendation of Administration: It is the recommendation of the administration for the Board of Trustees to approve the minutes for January 22, 2013 Regular District Board Meeting.

Dr. Kenneth Matthews, Superintendent

Patrick Britton, President

Dr. Yasan Gooding, Vice President

LaVergie Washington, Secretary

Joe H. Martinez, Board of Director

Lee Phillips, Board of Director